



II Workshop on Valuation Methods in Agro-food and Environmental Economics

“Experimental Auctions: theoretical background and empirical applications”

Barcelona, 2nd - 3rd July 2009

Background

During the last two decades agricultural and natural resource economists have tried to improve decision making by ascribing values to private and public goods and services that people can choose. Such valuations are based on the contribution of such goods and services to human welfare (usually measured as individual's own assessment of well-being). Thus, valuation methods have become an appealing line of both theoretical and applied research. Valuation methods, broadly speaking, are based on either revealed/observed (RP) or stated/experimental (SP) preferences. As far as the number of applications has increased, new methodological challenges and modelling approaches have arisen; thus leading to an increased interest among specialists world wide to exchange information and viewpoints on the latest methodological developments and possible best practices based on the current state-of-the-art. Moreover, comparisons among the reliability of results coming from alternative methods have been also a big issue.

In this context, the Centre for Research on Agro-food and Development Economics-UPC-IRTA (CREDA), together with the European Association of Agricultural Economics (EAAE), the Spanish Association of Agricultural Economics (AEEA), and the Spanish-Portuguese Association of Natural Resources and Environmental Economics (AERNA), will host the II Workshop on Valuation Methods in Agro-food and Environmental Economics. While the I workshop was focused on Choices Experiments, this II Workshop is specifically dedicated to **Experimental Auctions: theoretical background and empirical applications** in Agrofood markets and Natural resources.

Objectives and Topics

The Workshop constitutes an opportunity to bring agro-food and environmental economists to review current theoretical and empirical issues in Experimental Auctions.

The conference aims at covering the following topics:

- Advantages and disadvantages facing alternative valuation methods
- Development, application and theoretical basis for Experimental Auctions
- Auctions' design and methodological issues
- Multi-unit auctions
- Statistical and econometric issues with data coming from Experimental Auctions



Call for Papers

The Steering Committee invites submissions on the following topics:

- Theoretical background and methodological issues
- Applications on food economics and consumer behaviour
- Applications on Agricultural and Food Policies
- Applications in Environmental Economics
- Comparisons of reliability against alternative evaluation methods
- Modelling tools for generated data

In addition, the conference will include two plenary (training) sessions with the following topics:

- Recent theoretical and methodological issues in Experimental Auctions **Glenn W. Harrison** (University of Central Florida, USA).
- Empirical applications in:
 - o Agrofood markets by **Jayson Lusk** (Oklahoma State University, USA).
 - o Natural resources by **Eirik Romstad** (Norwegian University of Life Sciences, Oslo, Norway)

Formatting instructions for contributed papers

1. **FILE NAME:** Name your file with the last name of the first author. All documents should be submitted electronically in PDF format (name.pdf). Please note that if the same authors send more than one manuscript, the index number must be used as follows: name1.pdf, name2.pdf. Be sure to review the PDF file you have created before sending it to check that text and formulas have transferred correctly.
2. **COVER:** Each paper must have a cover page which includes the following information: title of the paper, author(s) name, affiliation of the author(s), and the name of the conference. The cover page should be saved in a separate file as "name_cover.pdf". A sample of the cover page will be available at the web page www.creda.es/workshops
3. **STRUCTURE OF THE PAPER:** the paper will comprise an *abstract* of 250 words and a *manuscript* of up to 20 pages (double space, standard Arial 11 point type, including title, tables, figures, and references).
4. **SUBMISSION INSTRUCTIONS:** To submit the papers please send both files (name.pdf and name_cover.pdf) to the following electronic address: aaeworkshops@creda.es. Please note that authors name should not appear in the body of the paper.

Deadline for contributed paper submission (full paper): *April 24th, 2009.*

A discussant will be assigned to each paper. The maximum number of contributions accepted will be 40.



Steering committee

Jutta Roosen (Technical University of Munich, Germany)

José M. Gil (CREDA-UPC-IRTA)

Maria Loureiro (Universidad de Santiago, Spain)

Jayson Lusk (Oklahoma State University, USA)

Rudy Nayga (University of Arkansas, USA)

Eirik Romstad (Norwegian University of Life Sciences, Oslo, Norway)

Organizing committee

Faiçal Akaichi (CREDA-UPC-IRTA)

José M^a Gil (CREDA-UPC-IRTA)

Anna Perez (CREDA-UPC-IRTA)

Languages

The workshop language is English.

Venue, travel and accommodation

The Workshop will be held in the *Escola Superior d'Agricultura de Barcelona (ESAB)*, at the **Politechnic University of Catalonia**, in Castelldefels, Barcelona. Information on venue, travel arrangements and accommodation will be provided in due course through the web site www.creda.es/workshops

Registration fees

Fees paid prior June 15th, 2009: EAAE Member: 200€ Non-EAAE Member: 245€

Fees paid after June 15th, 2009: EAAE Member: 250€ Non-EAAE Member: 295€

The fee covers documentation, lunches, dinner and coffee breaks.

Important dates

April 24th, 2009: Deadline for contributed papers submission

May 18th, 2009: Notification of acceptance

June, 15th, 2009: Deadline for reduced fee registration

July, 2nd- 3rd, 2009: Workshop



For further information, please contact.

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